

LEROY BOSHOF

PERSONAL PROFILE

Date of birth-	1981/09/23
Identity number-	8109235278083
Race –	White
Gender –	Male
Disability –	None
Citizen –	South African
Marital status –	Married
Language –	Afrikaans, English
Health –	Excellent
Contact number -	0829368153

Personal comments:

I am a loyal and hard working employee. I put my everything into any situation or goal that I set myself. I am goal and target driven and work well under pressure and with other people. I am a problem solver and always try to find a way out of any difficult situation that may present itself. I feel I am a valued part to any team and always treat people with respect.

EXPERIENCE

VX Auto

2024/03/01 – Present

Sales

- Building up and maintaining a client base for business.
- Doing follow up calls to existing clients.
- Handling of applications on Signio
- Handling of sales admin work

- Assisting with F&I function if she is not available (NCR Card)
- Evaluating and acquiring stock
- Calculating and structuring of deals done to make sure no deal is lost.
- Acquiring of stock for approved deals for vehicles not on floor.
- Advertising and marketing of all vehicles

M&J Motors

2014/04/01 – 2024/03/01

Sales Manager

- Managing staff and creating set targets
- Involved with valuating and setting prices for all vehicles traded in.
- Building up and maintaining a client base for business.
- Doing follow up calls to existing clients.
- Handling of applications on Signio
- Handling of sales admin work
- Assisting with F&I function if she is not available (NCR Card)
- Monitoring salesman and making sure all deals are done and followed up.
- Daily meetings to ensure all sales people and F&I know what is needed and expected.
- Calculating and structuring of deals done to make sure no deal is lost.
- All functions related to manager responsibilities.
- Acquiring of stock for approved deals for vehicles not on floor.

Reason for leaving – Was offered a better opportunity

Westvaal Volkswagen

2013/10/01 – 2014/04/01

Sales Manager

- Handling the new, used and Master cars sales section of the business.
- Involved with valuating and setting prices for all vehicles traded in.
- Building up and maintaining a client base for business.

- Doing follow up calls to existing clients.
- Handling of Nadcon system
- Handling of internal swops between dealers
- Invoicing of vehicles to customers and dealers
- Handling of sales admin work
- Evaluating CSI scores, and maintaining a high level of standards
- Assisting with F&I function if she is not available (NCR Card)
- Monitoring salesman and making sure all deals are done and followed up.
- Achieving of VW set monthly targets
- Daily meetings to ensure all sales people and F&I know what is needed and expected.
- Calculating and structuring of deals done to make sure no deal is lost.
- All functions related to manager responsibilities.

Westvaal bought over Noordwes VW so been with VW since 2008

2012/03/01 – 2013/10/01

Westvaal Volkswagen

Sales Executive

- Handling the new, used and Master cars sales section of the business.
- Managing the team underneath make, ensuring all members are motivated and completely aware of target set out and what needs to be done to achieve them.
- Assisting team members in problems that they might have regarding customer complaints or financing issues
- Involved with valuating and setting prices for all vehicles traded in.
- Building up and maintaining a client base for business.
- Doing follow up calls to existing clients.
- Handling of Nadcon system
- Handling of internal swops between dealers
- Invoicing of vehicles to customers and dealers
- Handling of sales admin work
- Evaluating CSI scores, and maintaining a high level of standards
- Assisting with F&I function if she is not available (NCR Card)
- Target driven goal achievement regarding units, and profit.

2008/03/01 – 2012/04/30 Noordwes VolksWagen

Sales Executive

- Handling the new, used and Master cars sales section of the business.
- Involved with valuating and setting prices for all vehicles traded in.
- Building up and maintaining a client base for business.
- Doing follow up calls to existing clients.
- Handling of Nadcon system
- Evaluating CSI scores, and maintaining a high level of standards

2007/07/01 – 2008/03/01 John DU Toit Nissan

Sales Executive

- Sales of used and New vehicles
- Involved with valuating and setting prices for all vehicles traded in.

2007/02/01 – 2007/06/30 Eagle Construction

Handyman

- Maintenance of machinery on the factory site.
- Assisting Fitters with there duties
- Doing some inspection on the plant making sure all equipment are running as should be.

2001/08/15 – 2007/01/30 T-Systems

Systems Operator/Shift Leader

- Full Mainframe operations on OS/390, JES2/MVS and JCL jobs
- CICS system stop and restarts.
- SAP monitoring
- Helpdesk support
- Monitoring of multiple applications including Tivoli, Net Backup, Tandem, Service Center
- Reporting of status of all network lines on site as well as status of all running applications to site manager.
- Managing of my own shift consisting of 4 members.
- Setting up of shift rosters and schedules.
- Reporting to senior management the status of the shift and all work done.
- Handling of system monitoring for International Companies.
- First line support.
- Handling and writing up of SLA report.

2001/02/01-2001/05/25 PC Experts

PC Technician

- Installation of software on PC.
- Repair and maintenance of PC.
- Troubleshooting.

EDUCATION

1995 - 1999 Klerksdorp High School

- Matriculated in the following subjects
- Afrikaans
- English
- Mathematics
- Accounting
- Computer Science
- Science

2000 CTI(Computer Training Institute)

- IT Diploma
- A+ Certificate
- MCP Card

2011

NCR Card obtained

2013-2014

Inhouse Volkswagen Managers Training

INTERESTS

Rugby, Action Cricket, Cricket, Gym

REFERENCE:

Bennie Oosthuizen (John Du Toit Nissan)

Tel 018 632 4085
Chris Heunis (T-Systems)
Tel 011 254 7400
Wimpie Cronje (DP- Westvaal Volkswagen)
0832357539